



February Exhibitor Newsletter

As we begin our 2024 planning, we are pleased to begin our monthly Booth Logistics newsletter. Each month we will be highlighting the new items available for your TSE planning.

WHAT'S NEW?

Meet the Market sign-up is live!

Providing guaranteed 10-minute appointments with buyers in your categories, there is no additional charge to participate! Separate sign-up is required. <u>LEARN MORE</u>

SIGN-UP

SHOW MARKETING

<u>MARKETING TOOLKIT</u> - Use these assets in the months leading up to TSE to help raise awareness among attendees, drive traffic to your booth, generate leads, and accelerate sales.

<u>PRODUCT SHOWCASE</u> - Participants in the program will have their products prominently displayed in showcases on the NACDS Total Store Expo exhibit hall floor and will ALSO have

their products featured on the NACDS Total Store Expo website. Purchase online in your Exhibitor Resource Center.

<u>MARKET EXCHANGE</u> - Login to your Exhibitor Resource Center to begin filling out your company profile, adding collateral, and more, to get ready for retailer review.

<u>PARTICIPANTS</u> - Stay up to date on who is attending by accessing the participant lists. This area is updated multiple times per day. You must be a registered attendee and have at least 25% of your booth paid prior to being able to access this protected content.

SOCIAL MEDIA COORDINATOR - NEW THIS YEAR! Add your social media coordinator to the official NACDS TSE communications so they can be kept up-to-date on the latest developments at the show and successfully manage your social presence!

<u>MADE IN USA</u> - Does your company have one or more products that qualify? Sign-up now to be included in the online listing.

Is your team registered for show badges?

Make sure you start registering your attendees so they can access content on the website and make hotel arrangements!

REGISTER

SAVE THE DATE!

Below are the upcoming webinars this year to assist with your show planning. Sign-up now and add them to your calendar so you don't miss out!

FAQ Fridays:

Half hour calls designed to cover timely topics and provide a channel for planners and attendees to call in and ask questions relevant to where they are in their show preparation.

Each call will have a general topic designed to keep the forward momentum of your show preparation, but we will also be available to answer any questions. If there are common questions amongst the participants, we will add the question and answer to the FAQ section of the TSE website so if you miss a call or two you can quickly learn about questions and answers from the crowd. Here is the link to where you can find all the current <u>Frequently Asked Questions</u>.

- May 3rd Key Resources Available
- May 17th Managing Your Team Logistics
- May 31st Market Exchange
- June 14th TSE Website Tools
- June 28th Special Programs: Meet the Market, Made in USA, and more!
- July 12th Booth Logistics
- July 26th Final Preparation

SIGN-UP NOW

Exhibitor Tools, Tips, & Tricks:

Learn about everything we provide to make this your most successful show of the year. We'll review the online resources, member benefits, your Guide to Success, and how to leverage press, technology, and social media at our show. Plus a guided walkthrough on how to set up and use your Market Exchange. All exhibitor attendees and planners are welcome to attend. **Webinar Dates:**

Thursday, May 30, 2024, 2:00 PM (ET)

Thursday, June 27, 2024, 2:00 PM (ET)

Show Logistics – From Set Up to Tear Down:

We will be providing a special focus on the logistics of the show – review the Freeman Kit, Insurance requirements, targeted move-in/move-out, and other aspects behind the scenes at the Total Store Expo.

Webinar Dates:

Thursday, June 13, 2024, 3:00 PM (ET)

Wednesday, July 19, 2024, 2:00 PM (ET)

SIGN-UP NOW

We look forward to working with you in the coming months to make this year's TSE a great success! Contact us at exhibits@nacds.org if we may assist in any way.

Have a great day,

Jim Whitman
Senior Vice President
Member Programs & Services
jwhitman@nacds.org
Mobile: 703-608-3935

Mary Medawar Senior Director, Exhibit Programs & Services mmedawar@nacds.org Phone: 703-837-4633

Mike Swinburne

Manager, Business Development & Exhibit Sales

mswinburne@nacds.org
Mobile: 703-837-4611

CONNECT WITH US



NACDS | 1776 Wilson Blvd., Suite 200 | Arlington, VA 22209